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☐ EXPEDITE

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01687

IN THE SUPERIOR COURT OF THE STATE OF WASHINGTON IN AND FOR THE COUNTY OF THURSTON

STATE OF WASHINGTON,

Plaintiff.

SUMMONS

NO.

v. UTOMO

AUTOMOTIVE CONSULTANT GROUP, LLC., a for-profit Louisiana corporation, CRAIG A. STOWE, as President and member of Automotive Consultant Group, LLC., individually and on behalf of his marital community, CAROLYN F. STOWE, as a member of Automotive Consultant Group, LLC., individually and on behalf of her marital community,

Defendants.

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TO: Defendants, AUTOMOTIVE CONSULTANT GROUP, LLC.; CRAIG A. STOWE; and CAROLYN F. STOWE

2021

A lawsuit has been started against you in the above-entitled court by the STATE OF WASHINGTON, Plaintiff. Plaintiff's claim is stated in the written Complaint, a copy of which is served upon you with this Summons.

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In order to defend against this lawsuit, you must respond to the Complaint by stating your defense in writing, and serve a copy upon the undersigned attorneys for the Plaintiff within sixty (60) days after the service of this Summons, excluding the day of service, if served personally

upon you outside of the State of Washington, or a default judgment may be entered against you without notice. A default judgment is one where Plaintiff is entitled to what it asks for because you have not responded. If you serve a notice of appearance on the undersigned attorneys, you are entitled to notice before a default judgment may be entered.

If you wish to seek the advice of an attorney in this matter, you should do so promptly so that your written response, if any, may be served on time.

This Summons is issued pursuant to Rule 4 of the Superior Court Civil Rules of the State of Washington.

DATED this Way of August, 2007.

ROBERT M. MCKENNA

Attorney General

MARY J. LOBDELL, WSBA 17930

Assistant Attorney General

1019 Pacific Avenue

P.O. Box 2317

Tacoma, Washington 98401-2317

(253) 593-2256

Attorney for Plaintiff

State of Washington



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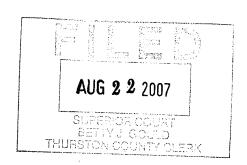
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☐ EXPEDITE

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IN THE SUPERIOR COURT OF THE STATE OF WASHINGTON IN AND FOR THE COUNTY OF THURSTON

STATE OF WASHINGTON,

Plaintiff,

V.

AUTOMOTIVE CONSULTANT GROUP, LLC., a for-profit Louisiana corporation, CRAIG A. STOWE, as President and member of Automotive Consultant Group, LLC., individually and on behalf of his marital community, CAROLYN F. STOWE, as a member of Automotive Consultant Group, LLC., individually and on behalf of her marital community,

Defendants.

NO. 07 2 01687 0

COMPLAINT FOR INJUNCTIVE AND OTHER RELIEF PURSUANT TO THE UNFAIR BUSINESS— CONSUMER PROTECTION ACT; CHAPTER 19.86 RCW

COMES NOW Plaintiff State of Washington, Office of the Attorney General, Consumer Protection Division, by and through its attorneys, Robert M. McKenna, Attorney General, and Mary C. Lobdell, Assistant Attorney General, and brings this action against the Defendants named herein, alleging as follows:

I. JURISDICTION AND VENUE

- 1.1. This Complaint is filed and these proceedings are instituted under the provisions of Chapter 19.86 RCW, Unfair Business Practices -- Consumer Protection Act; Chapter 46.70 RCW, Dealers and Manufacturers Unfair Business Practices; and Chapter 19.170 RCW of the Prizes and Promotions Act. The violations hereinafter alleged have been and are being committed in whole or in part in the state of Washington.
- 1.2. The Attorney General is authorized to commence this action pursuant to RCW 19.86.080 and RCW 46.70.220.
- 1.3. Jurisdiction over the Defendants is vested in this Court pursuant to RCW 19.86.160, RCW 46.70.250 and RCW 4.28.185 because Defendants engaged in conduct violating Chapter 19.86 RCW and Chapter 46.70 RCW and such conduct impacted consumers and businesses in the state of Washington. Jurisdiction over the subject matter of this Complaint is conferred by the above-referenced statutes.
 - **1.4.** Venue of this matter is in Thurston County pursuant to Civil Rule 82.

II. DEFENDANTS

- **2.1.** Defendant, Automotive Consultant Group, LLC is a for-profit Louisiana Limited Liability Company organized under the laws of the state of Louisiana and is located at 3850 North Causeway Blvd., Metairie, LA 70002.
- 2.2. Defendant, Craig A. Stowe, is now and has been at all times relevant to this action, President and member of Automotive Consultant Group, LLC, and has individually controlled, directed, participated in, and formulated the policies relating to the acts, practices, and activities of

said corporation that is the subject matter of this Complaint. Defendant, Craig A. Stowe, is married, and all acts done by him were done on behalf of the marital community.

- 2.3 Defendant Carolyn Stowe, is now and has been at all times relevant to this action a member of Automotive Consultant Group, LLC, and has individually participated in and formulated the policies relating to the acts, practices, and activities of said corporation, which is the subject matter of this Complaint. Defendant, Carolyn Stowe is married, and all acts done by her were done on behalf of the marital community.
- **2.4.** For purposes of this Complaint, the term "Defendants," unless otherwise specified, shall refer to all Defendants; and when used in conjunction with allegations of unlawful conduct, shall mean that each Defendant committed such act and/or is legally accountable for such act.

III. NATURE OF TRADE OR COMMERCE

- 3.1. Defendants, at all times relevant to this action, are engaged in offering promotional advertising services, consultation, sales assistance, and materials to dealers of new and used motor vehicles in the state of Washington. Defendants engaged in promotional advertising services and assisted in auto sales in the state of Washington, including but not limited to, the Curt Warner Chevrolet auto dealership in Vancouver, Washington. Defendants are engaged in trade or commerce within the meaning of RCW 19.86.020.
- 3.2. Defendants are engaged in a business that must comply with the provisions of Chapter 46.70 RCW, the rules for advertising promulgated by the Department of Licensing in WAC 308-66-152, the provisions of the Unfair Business Practices of the Consumer Protection Act, Chapter 19.86, and the provisions of the Prizes and Promotions Act, Chapter 19.170 RCW.

3.3. Defendants have been at all times relevant to this action and in competition with others engaged in similar business in the state of Washington.

IV. FIRST CAUSE OF ACTION (Advertising Violations)

- **4.1.** From January 2004 to the present time, Defendants have failed on numerous occasions to adhere to state and federal laws and regulations.
- **4.2.** Defendants developed, promoted and/or participated in a number of sales events in Washington, including a sale called "The Main Event" in Vancouver, Washington from November 26 through November 30, 2005. *See e.g.* Exhibit A.
- **4.3.** Defendants misrepresented the nature of the sales event by causing to be advertised statements, such as "[t]hese are surplus vehicles from around the area: corporate program vehicles, lease returns, local trade-ins, and dealer surplus inventory," "Prior Asset Vehicle Sale," and "National Fleet Liquidators." On information and belief, the vehicles offered for sale were no different than those regularly found on the participating dealership's lot. *See e.g.* Exhibit A, B, C.
- 4.4. Defendants misrepresented the ease to obtain financing by causing the advertisement of statements such as "0 Down," "0 Down Delivers," "special financing available," "we've made special arrangements with local & national Financial Centers to offer you the lowest possible rates!" "slow credit, no credit, bad credit, divorce, bankruptcy, we can help!." On information and belief, no special financing was available and secondary financing or initial payment was required from the purchaser to purchase the vehicle. Such conduct constitutes a false, misleading or deceptive practice in violation of RCW 46.70.180(1)(a), WAC 308-66-152, and RCW 19.86.020. See e.g. Exhibit A (113000045).

- 4.5. Defendants misrepresented the value of the vehicles sold as well as trade-in value by causing to be advertised statements such as "drastically discounted," "vehicles sold regardless of profit or market value," and "We Want Your Trade Used car buyers statewide will be on hand, offering you above market value." *See e.g.* Exhibit A. On information and belief, Defendants cannot clearly show the truth of these statements. Such conduct constitutes a false, misleading or deceptive practice in violation of RCW 46.70.180 and RCW 19.86.020.
- **4.6.** Defendants developed, promoted or caused to be advertised offers to sell vehicles without disclosing all material limitations, including limitations related to credit, used or new vehicle, time limit and trade-in. *See e.g.* Exhibit A. Advertising any offer in connection with the sale of a vehicle or model or type of vehicle without disclosing all material limitations is a violation of RCW 46.70.180, WAC 308-66-152(4)(c), and RCW 19.86.020.
- 4.7. Defendants developed, promoted or caused to be advertised specific prices for specific models or types of vehicles without designating the number of vehicles at that price *See e.g.* Exhibit A. Advertising specific prices for specific models or types of vehicles without designating the number of vehicles at that price is a violation of RCW 46.70.180, WAC 308-66-152(4)(i) and RCW 19.86.020.
- **4.8.** Defendants caused the advertisement of financial terms without the full disclosures required by the Truth in Lending Act, 15 U.S.C. § 1601 *et. seq.*, Regulation Z and 12 C.F.R. § 226.24 or RCW 46.70.180(a)-(e). *See e.g.* Exhibit A.
- 4.9. Defendants caused the advertisement of a "price" expressed as a combination of dollar figures and words without providing all component figures and the total dollar figure

expressed as required by RCW 46.70.180, WAC 308-66-152(4)(1)(i) and RCW 19.86.020. See e.g. Exhibit D.

- **4.10.** Defendants advertised vehicles manufactured less than two years prior to the date of advertisement without designating the vehicle as "used," "demo," or "demonstrator," in violation of WAC 308-66-152(4)(g). *See e.g.* Exhibit A.
- **4.11.** Defendants advertised disclaimers and other disclosures in a type size not sufficiently large to read with reasonable ease and not in reasonably close proximity to each of the terms that required the disclosure. *See e.g.* Exhibit A.
- **4.12.** Defendants failed to disclose in advertisements that a vehicle documentary fee would be included in sales when Defendant knew or should have known that such fees would be charged, in violation of RCW 46.70.180(2)(b) and WAC 308-66-152(4)(j). See e.g. Exhibit A.
- **4.13.** Defendants caused to be advertised "free gas" contrary to Federal Trade Commission guidelines related to negotiated sales. Using the word "free" in context of a negotiated sale is a false, misleading or deceptive practice in violation of RCW 46.70.180 and RCW 19.86.020. *See e.g.* Exhibit A.
- 4.14. Defendants caused to be advertised specific vehicles without disclosing the number of vehicles available at that price and vehicle identification numbers or license plate numbers for the specific vehicles advertised in violation of WAC 308-66-152(4)(i)(i)-(ii) and RCW 19.86.020. See e.g. Exhibit A, D.
- **4.15.** Defendants caused to be advertised pictures of new vehicles that are not substantially the same vehicle offered for sale in violation of WAC 308-66-152(4)(d)(i). See e.g. Exhibit A (113000045).

- **4.16.** Defendants caused to be advertised pictures of used vehicles that are not the same vehicle offered for sale in violation of WAC 308-66-152(4)(d)(ii). See e.g. Exhibit A (11300045).
- **4.17.** Defendants advertising practices have the capacity to mislead a substantial number of consumers and constitute unfair or deceptive acts or practices of trade or commerce in violation of RCW 19.86.020.
- **4.18.** Defendants' advertising practices constitute false, deceptive, or misleading advertising in violation of RCW 46.70.180 and the identified sections of WAC 308-66-152.
- **4.19.** Defendants advertising practices are unfair and deceptive acts and practices and unfair methods of competition, constituting *per se* violations of RCW 19.86.020 per RCW 46.70.310.

V. SECOND CAUSE OF ACTION (Prizes and Promotions Act Violations)

- **5.1.** Plaintiff realleges paragraphs 1.1 through 1.3 and 2.1 through 2.4 and incorporates them as if set fully herein.
- **5.2.** From or about January 2005, Defendants caused dissemination of promotional advertising of prizes on numerous occasions as that term is defined in RCW 19.170.020 (1)-(5).
- **5.3.** Defendants caused materials to be sent to consumers advertising promotional offers that involved an element of chance, including an opportunity to win a new motor vehicle, cash prizes, vacations, jewelry, and gift cards. *See e.g.* Exhibit A.
- **5.4.** Defendants failed to disclose material limitations of the promotional offers or contests and failed to provide other required disclosures mandated by Chapter 19.170 RCW and WAC 308-66-152 (4)(c). *See e.g.* Exhibit A.

- 5.5. On information and belief, Defendants offered "vacations," "shopping sprees," "consumer goods," and "vehicles" in conjunction with the purchase of a vehicle, without complying with the disclosure requirements of RCW 19.170.030 and RCW 19.170.040 or otherwise disclosing material limitations of the offer. See e.g. Exhibit A.
- **5.6.** Defendants developed, promoted and participated in an advertised contest called "The Main Event" from November 26 through November 30, 2005.
- 5.7. Defendants caused to be advertised a "Scratch, Match & Win" contest in which every mailer was a winner and "win a '05 Chevrolet Cavalier." A copy of the direct mail advertising is attached as Exhibit A.
- 5.8. Defendants disclosed the odds of winning one of the listed prizes in a false, misleading or deceptive manner in violation of RCW 19.170.030(3) and RCW 19.86.020. See e.g. Exhibit A.
- 5.9. Defendant caused to be advertised material limitations of a contest that appeared on the back side of the advertisement and in a type-size that was significantly smaller than the prize listing and without the alternate disclosure required by statute in violation of RCW 19.170.030(4). See e.g. Exhibit A.
- **5.10.** On information and belief, Defendants made material representations in advertisements to consumers that all prizes were readily available to be won when in fact certain prizes were not available.
- **5.11.** On information and belief, Defendants materially misrepresented the value of prizes. See e.g. Exhibit A.

- **5.12.** Defendants advertising practices related to prizes and promotions constitute unfair and deceptive acts and practices in violation of RCW 19.70.030, RCW 19.86.020, and RCW 19.170.040.
- **5.13.** Defendants advertising practices violate RCW 46.70.180(1) and constitute *per se* violations of RCW 19.86.020 pursuant to RCW 19.70.010 and RCW 46.70.310.

VI. THIRD CAUSE OF ACTION (Simulated Check Violations)

- **6.1.** Plaintiff realleges paragraphs 1.1 through 1.3 and 2.1 through 2.4 and incorporates them as if set fully herein.
- **6.2.** From or about January 2005 to present, Defendants on numerous occasions caused to be advertised, distributed or otherwise transferred a document that is not currency or a check or other negotiable instruments, but has the visual characteristics of such. Hereinafter referred to as "simulated check." *See e.g.* Exhibit B.
- **6.3.** The simulated checks included a dollar amount in both Arabic numerals and written text. See e.g. Exhibit B.
- **6.4.** The simulated checks included a signature line and stylized signature in the lower right corner for approval. *See e.g.* Exhibit B.
- 6.5. The simulated checks included an amount payable in Arabic numerals in the upper right corner of the document. See e.g. Exhibit B.
- **6.6.** The simulated checks included the words "PAY TO THE ORDER OF" and included a dollar amount in Arabic text.
- **6.7.** The simulated checks did not include the words "THIS IS NOT A CHECK" printed in diagonal across the check.

- **6.8.** Defendants acts and practices related to simulated checks constitute violations of RCW 19.170.
- **6.9.** Defendants acts and practices are false, misleading or deceptive under RCW 19.170 and constitute *per se* violations of the Consumer Protection Act, Chapter 19.86 RCW.

VII. PRAYER FOR RELIEF

WHEREFORE, Plaintiff State of Washington prays for relief as follows:

- 7.1. The Court adjudge and decree that Defendants have engaged in the conduct complained of herein.
- **7.2.** The Court adjudge and decree that the Defendants conduct constitutes violations and/or *per se* violations of RCW 19.86.020.
- 7.3. The Court issue a permanent injunction enjoining and restraining Defendants, their representatives, successors, assigns, officers, agents, servants, employees, and all other persons acting or claiming to act for, on behalf of, or in active concert or participation with Defendants from continuing or engaging in the unlawful conduct complained of herein.
- 7.4. The Court permanently enjoin and restrain the Defendants from engaging in the business of offering promotional advertising services, consultation, sales assistance and materials to dealers of new and used motor vehicles located in the State of Washington.
- 7.5. The Court makes such orders pursuant to RCW 19.86.080 as it deems appropriate to provide for consumer restitution.
- **7.6.** The Court assess a civil penalty, pursuant to RCW 19.86.140, of Two Thousand Dollars (\$2,000) per violation for each violation of RCW 19.86.020 caused by the conduct outlined in this Complaint.

1	7.7. The Court award to Defendants the costs of this action, including a reasonable
2	attorneys' fee, pursuant to RCW 19.86.080.
3	7.8. For such other relief as the Court may deem just and proper to fully and effectively
4	dissipate the effect of the conduct complained of herein or which may otherwise seem proper to
5	the Court.
6	DATED this 22 day of August, 2007.
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9	ROBERT M. MCKENNA
10	Attorney General
11	May Findel
12	MARY O. LOBDELL, WSBA #17930 Assistant Attorney General
13	Attorneys for Plaintiff State of Washington
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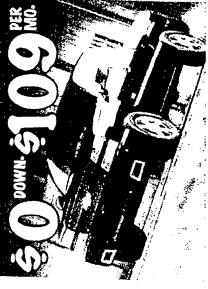
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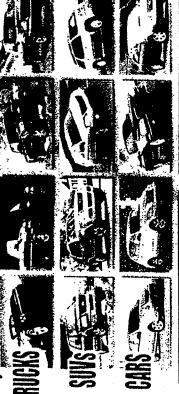
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and family members are not eligible. Copyright © 2005 by ACG.



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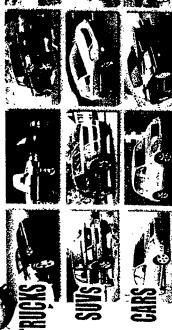
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(#93476) sp. \$13,085, \$249/mo for 60 mos @ 7.99% apr. \$1,000 down. (6) Interest accrues from day of signing. Negative equity on trade will be added posted at dealership. (14) Discounts off kelley Blue Book on used vehicles. Vin #s posted at dealership and all prices exclude tax, title, license and fees. All financing subject to approval of credit on these select used models. (1) \$0 down and \$109 per month this 1 2002 Kia Spectra (#14113-2): Sale price let Silverado: (#93529) sp: \$20,114, \$399/mo for 60 mos @ 7.99% apr. \$1,000 down. (3) 2003 Ford Focus: (#93558) sp: \$6,770, \$119/mo for 60 mos \$4,800. \$0 down, \$109 a month for 60 months at 8.99% APR. Total deferred purchase price of \$6,540. Vin #s posted at dealership. (2) 2004 Chevropurchase of a used vehicle during this sale only based on 12,000 miles at 30 miles to a gallon. retail value of \$1,000.00. (10) Based to current NADA book values. \$10,000 off NADA retail: 2001 Ford Windstar: (#93546) original price: \$19,995, dealer discount: \$10,000, sale price now: \$9,995. Vin # Limit 2 vehicles per household. Only one prize per household. One discount per sale. Can not combine discounts and incentives. A dealer documentary service fee of up to \$35.00 may be added to the sale price. Employees of dealership, their affiliates and family members are not eligible. Expires credit worthiness and vehicle chosen. Additional charges for February 2006 deferred payments with approved credit. (8) One years worth of gas with to amount financed. Additional down payment may be required for approval. All sales subject to lenders final approval. Monthly payments depend on @ 7.99% apr. \$1,000 down. (4) 2004 Jeep Liberty. (#93545) sp. \$19,300, \$389/mo for 60 mos @ 7.99% apr. \$1,000 down. (5) 2005 Toyota Corolla. 11/30/05 Copyright @ 2005 by ACG

\$4,800. \$0 down, \$109 a month for 60 months at 8.99% APR. Total deferred purchase price of \$6,540. Vin #s posted at dealership. (2) 2004 Chevrolet \$4,800. \$0 down, \$109 a month for 60 months at 8.99% APR. Total deferred purchase price of \$6,540. Vin #s posted at dealership. (11) Participants Silverado: (#93529) sp: \$20,114, \$399/mo for 60 mos @ 7.99% apr. \$1,000 down. (10) Based to current NADA book values. \$10,000 off NADA retail: 2001 Ford Windstar: (#93546) original price: \$19,995, dealer discount: \$10,000, sale price now: \$9,995. Vin # posted at dealership. (11) Participants 2001 Ford Windstar: (#93546) original price: \$19,995, dealer discount: \$1,000 online shopping spree, customer is responsible for taxes and shipping. Odds of must be licensed drivers and 18 years of age or older to win. \$1,000 online shopping spree, customer is responsible for taxes and shipping of \$1,000. Estimated value of \$1,000. While supplies last. No purchase necessary. \$100 gas car odds 89,974:1 value of winning are 1:1. Reatil value of \$1,000. All financing subject to approval of credit on these select used models. (1) \$0 down and \$109 per month this 1 2002 Kia Spectra (#14113-2); Sale price he individual with the winning key must attend the sale of the dealership listed in this advertisement and unlock the designated vehicle to win. The win-Winner responsible for all title, taxes, license fees, transportation charges, and dealer prep fees. No purchase necessary. (14) Discounts off kelley Blue Book on used vehicles. Vin #s posted at dealership and all prices exclude tax, title, license and fees. Limit 2 vehicles per household. Only one prize per ner will assume any federal or state tax liability that may be incurred. Odds of winning the grand prized are 89,974.1. The dealership listed in this advertisement and its advertising agency is not responsible for typographical, printing or production errors or if more than one winning key is accidentally dis-Dealership and marketing company are not responsible for the vehicle unlocking due to mechanical failure or by contestants forcing the key to unlock. household. One discount per sale. Can not combine discounts and incentives. A dealer documentary service fee of up to \$35.00 may be added to the tributed. Only the legal addressee at the address on the mailing piece will be eligible for the prize award. The winning key must unlock the designated 4100. Golf umbrella odds 89,974:1 value of \$50. 42'TV odd 89,974:1 value of \$2,000. (12) 2005 Chevrolet Cavalier (Stock #81726): Value of \$12,995. vehicle. Once the winner unlocks the designated vehicle the contest is null and void and no more keys will be permitted to try and unlock the vehicle. sale price. Employees of dealership, their affiliates and family members are not eligible. Expires 11/30/05 Copyright © 2005 by ACG.

All financing subject to approval of credit on these select used models. (1) \$0 down and \$109 per month this 1 2002 Kia Spectra (#14113-2): Sale price \$4,800. \$0 down, \$109 a month for 60 months at 8.99% APR. Total deferred purchase price of \$6,540. Vin #s posted at dealership. (2) 2004 Chevrost 1,800. \$0 down, \$109 a month for 60 months at 8.99% APR. Total deferred purchase price of \$6,540. Vin #s posted at dealership. (2) 2004 Chevrostal 1,800. \$0 down, \$109 a month for 60 mos \$2,201 months at 8.99% APR. \$1,000 down. (3) 2003 Ford Focus: (#93558) sp. \$6,770, \$119/mo for 60 mos \$2,201 months at 8.99% APR. \$1,000 down. (3) 2003 Ford Focus: (#93558) sp. \$6,770, \$119/mo for 60 mos \$2,201 months at 8.99% APR. \$1,000 down. (3) 2003 Ford Focus: (#93558) sp. \$6,770, \$119/mo for 60 mos \$2,201 months at 8.99% APR. \$1,000 down. (3) 2003 Ford Focus: (#93558) sp. \$6,770, \$119/mo for 60 mos \$2,201 months at 8.99% APR. \$1,000 down. (6) Interest accrues from day of signing. Negative equity on trade will be added (#93476) sp. \$13,085, \$249/mo for 60 mos \$2,29% APR. \$1,000 down. (6) Interest accrues from day of signing. Negative equity on trade will be added (#93476) sp. \$13,085, \$249/mo for 60 mos \$2,29% APR. \$1,000 down. (6) Interest accrues from day of signing. Negative equity on trade will be added (#93476) sp. \$13,085, \$249/mo for 60 mos \$2,29% APR. \$1,000 down. (6) Interest accrues from day of signing. Negative equity on trade will be added (#93476) sp. \$13,085, \$249/mo for 60 mos \$2,29% APR. \$1,000 down. (6) Interest accrues from day of signing. posted at dealership. (14) Discounts off kelley Blue Book on used vehicles. Vin #s posted at dealership and all prices exclude tax, title, license and fees credit worthiness and vehicle chosen. Additional charges for February 2006 deferred payments with approved credit. (8) One years worth of gas with purchase of a used vehicle during this sale only based on 12,000 miles at 30 miles to a gallon, retail value of \$1,000,00, (10) Based to current NADA book values. \$10,000 off NADA retail: 2001 Ford Windstar: (#93546) original price: \$19,995, dealer discount: \$10,000, sale price now: \$9,995. Vin # tary service fee of up to \$35.00 may be added to the sale price. Employees of dealership, their affiliates and family members are not eligible. Expires to amount financed. Additional down payment may be required for approval. All sales subject to lenders final approval. Monthly payments depend on Limit 2 vehicles per household. Only one prize per household. One discount per sale. Can not combine discounts and incentives. A dealer documen-

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All financing subject to approval of credit on these select used models. (1) \$0 down and \$109 per month this 1 2002 Kia Spectra (#14113-2): Sale price ner will assume any federal or state tax liability that may be incurred. Odds of winning the grand prized are 89,974:1. The dealership listed in this adver \$4,800. \$0 down, \$109 a month for 60 months at 8.99% APR. Total deferred purchase price of \$6,540. Vin #s posted at dealership. (2) 2004 Chevrolet winning are 1:1. Reatil value of \$1,000. Estimated value of \$1,000. While supplies last. No purchase necessary. \$100 gas car odds 89,974:1 value of \$12,995. 4100. Golf umbrella odds 89,974:1 value of \$50. 42 TV odd 89,974:1 value of \$2,000. (12) 2005 Chevrolet Cavalier. (Stock #81726): Value of \$12,995. Book on used vehicles. Vin #s posted at dealership and all prices exclude tax, title, license and fees. Limit 2 vehicles per household. Only one prize per tisement and its advertising agency is not responsible for typographical, printing or production errors or if more than one winning key is accidentally dis Winner responsible for all title, taxes, license fees, transportation charges, and dealer prep fees. No purchase necessary. (14) Discounts off kelley Blue Dealership and marketing company are not responsible for the vehicle unlocking due to mechanical failure or by contestants forcing the key to unlock. Silverado: (#93529) sp: \$20,114, \$399/mo for 60 mos @ 7.99% apr. \$1,000 down. (10) Based to current NADA book values. \$10,000 off NADA retail: household. One discount per sale. Can not combine discounts and incentives. A dealer documentary service fee of up to \$35.00 may be added to the tributed. Only the legal addressee at the address on the mailing piece will be eligible for the prize award. The winning key must unlock the designated he individual with the winning key must attend the sale of the dealership listed in this advertisement and unlock the designated vehicle to win. The win vehicle. Once the winner unlocks the designated vehicle the contest is null and void and no more keys will be permitted to try and unlock the vehicle. must be licensed drivers and 18 years of age or older to win. \$1,000 online shopping spree, customer is responsible for taxes and shipping. Odds of 2001 Ford Windstar: (#93546) original price: \$19,995, dealer discount: \$10,000, sale price now: \$9,995. Vin # posted at dealership. (11) Participants sale price. Employees of dealership, their affiliates and family members are not eligible. Expires 11/30/05 Copyright © 2005 by ACG





CURT WARNER CHEVY WELCOMES NATIONAL FLEET LIQUIDATORS & AUTO LOAN USA... OFFERING OVER

IN INVENTORY & INDIRECT LENDING.

OUR LENDERS COMPETE ENRYOUR BUSINESSIL

VEHICLES AVAILABLE FROM THESE MANUFACTURERS FORD • GMC • TOYOTA • CHEVROLET • SUZUKI • JEEP • HYUNDAI HONDA • NISSAN • CHRYSLER • DODGE • PONTIAC • KIA

PURCHASE A PRE-OWNED VEHICLE AT UP TO 60% OFF IT'S ORIGINAL PRICE!!!

YOU ARE APPROVED!

(YOU MUST BRING VOUCHER BELOW FOR IMMEDIATE FINANCING)

PROGRAM HEADQUARTERS 10811 SE MIN Plain Blvd. Vancouver, WA 38664

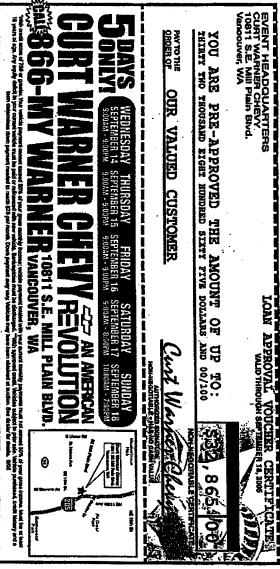
POSTMASTER-TIME SENSITIVE! IN HOME BETWEEN 9/13/05 - 9/15/05











CUSTOMER DISCOUNT BONU

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CONTY SEPTEMBER 15 SEPTEMBER 15 SEPTEMBER 17 SEPTEMBER 18 SEPTEMBER 18

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FOR ADDITIONAL SAVINGS CUSTOM-TAILORED ESPECIALLY FOR YOU, PLEASE VISIT US AT

EVENT HEADQUARTERS

CURT WARNER CHEVROLET

10811 SE Mill Plain Blvd. Vancouver, WA 98664

LOAN APPROVAL VOUCHER CERTIFICATE*

VALID THROUGH FEBRUARY 26, 2006

YOU MAY BE PRE-APPROVED THE AMOUNT UPTO THE THIRTY-TWO THOUSAND EIGHT HUNDRED SIXTY-FIVE BOLLARS AND 00/100

\$32,865

00

TO THE ORDER

NON-NEGOTIABLE CERTIFICATE Kim Knorr



THURS FEB 23 9A-9P

FRI FEB 24 9A-9P

SAT FEB 25 9A-7P SUN FEB 26 10A-6P

10811 SE Mill Plain Blvd. • Vancouver, WA 98664





Official Notification: Curt Warr Chevrolet No. 560993 10811 S.E. Mill Plain Blvd. Approval Code: Vancouver, WA 98687 604926900 Maximum amount financed \$21,275 Dealer Code: This certificate serves as your notification of easy 4425 auto finance arrangements made especially to a very select group of individuals such as yourself. Past credit difficulties such as late payments, bankruptcy, and even repossession may not be a problem when you bring this certificate with you. This <Barcode> limited time offer is being made by the special <Variable Full Name> Finance Denartment of the dealer listed in the form. <Variable Address> With this certificate and qualifications listed below. <Variable City, ST zip> Maximum term length you are automatic-cally 72 Months qualified for an auto toan of up to the amount in the form. Please present the This is not a enclosed purchase voucher government document at your appointment.

> Vehicle Purchase Statement

2005

PRE-APPROVED* NOTICE

DO NOT LOSE OR DISCARD THIS NOTICE OFFERS EXPIRES 1/31/06

You have been pre-approved* for an auto loan. Information contained in your credit bureau report, obtained from a consumer reporting agency was used in conjunction with selecting you for this offer.

The amount of the loan may vary. For security reasons, the approved amount is not listed. Just call our 24 hour / 7 days a week approval hotline 866-GO4-ACAR (866) 464-2227 loan specialist. Recite your dealer code listed below to find out what your approval* amount is.

Your pre-approval* is valid at Curt Warner Chevrolet (see below) who has agreed to mark down from it's list prices on all of their inventory to make as many vehicles available to you as possible.

This is a unique offer and we want you to take advantage of your pre-approved auto loan but you must come in on or before the date listed as this offer will expire. Come early for the best selection on over 100 vehicles.

TO DETERMINE YOUR PRE-APPROVAL* AMOUNT:

Step 1.Call the Auto Approval # at 1-866-GO4-ACAR (866) 464-2227.

Step 2.Tell your loan specialist your personal Dealer Code #4425

Step 3.Present this letter upon entering the dealership listed below. (Note: Be prepared to accept immediate delivery of your new or used vehicle.) Please call your Loan Specialist to schedule an appointment.

Curt Warner Chevrolet

10811 S.E. Mill Plain Blvd · Vancouver, WA 98687 · 866-GO4-ACAR (866)464-2227

You can choose to stop receiving "prescreened" offers of credit from this and other companies by calling toll free 1-888-567-8688. See PRESCREEN & OPT-OUT NOTICE on back for more information about prescreened offers.

PRESCREEN & OPT-OUT NOTICE: This "prescreened" offer of credit is based on information obtained from a consumer credit reporting agency. You received this offer because you satisfied certain pre-established criteria for creditworthiness. This offer may not be extended if, after responding to this offer, you do not meet the criteria used in the initial selection process or you do not furnish the required collateral. If you do not want to receive prescreened offers of credit from this or any other companies, call toll free 1-888-567-8688. Equitax Options, P.O. Box 740123 Atlanta, GA 30374, Experian Information Systems. Inc., P.O. Box 919, Allen, TX 75013. Trans Union LLC, P.O. Box 97328, Jackson, MS 39288 or by calling 1-888-50PTOUT.

Motor Vehicle Division 3500 N. Hullen Metairie, LA 70002

POSTMASTER-TIME SENSITIVE MATERIAL. IN HOME DATE: 02/18/06

Congratulations

YOU ARE



STARTING







THURS FEB 23

FRI FEB 24 9A-9P

SAT FEB 25 9A-7P

Plain Blvd. • Vancouver, WA 98664

10811 SE Mill Plain Blvd.